

NEW DELHI INSTITUTE OF MANAGEMENT

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July'18 Newslines

Activities 1st – 31st July 2018

Governance of Public Sector Enterprise: a Guest Lecture

Date / Venue	03/07/2018 / Campus
Resource Person	Dr. U D Choubey, Director General, Scope
Participants	PGDM students of 2018 -20 batch
In Brief	Dr. Choubey discussed about governance of public sector enterprise. He explained the three wings of public sector enterprise board-Functional Directors, independent directors and government Nominee. He elaborated on various components of corporate governance like transparency, responsiveness to stakeholders and accountability checking. He also discussed about different Navratnas, Maharatnas and how HMT, ITI and Scooter India Ltd were shut down. He elaborated on the qualities and abilities of leaders like Mahatma Gandhi and JF Kennedy.

Disruptive Innovation in Banking

Date / Venue	04/07/2018 / Campus
Resource Person	Shri K A Babu, Sr. VP & Zonal Head, Federal Bank
Participants	PGDM students of 2018 -20 batch
In Brief	Shri Babu shared some of his thoughts and a few of his banking experiences. The focus of his talk was on change and transformation in any industry with illustrations from banking industry. He showed a video to illustrate how change is different from transformation and made the point that transformation is the need of the hour in contemporary industry to give satisfaction and enriching experience to the customers. He traced the history of changes in the banking industry from manual era to digital transformation and how various disruptions have led to better experience for the customers. By citing many examples from the industry sector, and citing quote of Bill Gates (1994) "We need banking not Banker" and how these statement made disruption in the banking industry. He made the point that those averse to change and transformation vanish from the scene . He also laid emphasis on

	<p>making the experience of customers enriching and how banking without interaction with bankers has been made possible by the use of technology. He gave the example of Selfie app of federal bank which allows customers to open a bank account in 30-50 seconds without visiting a bank branch and also how less cash society if not cash less society is being achieved in the Indian banking industry post demonetisation. He also talked about Banking Regulation Act, Bank Compliance Act, importance of KYC, eKYC and called the relationship between customers and banks as “Partnership”. Sh.Babu also mentioned about the importance use of PayTM, about Payback, Check out loan.</p> <p>Towards the latter half of his talk he focussed exclusively on the challenges of using Digital platform and highlighted about the use of artificial intelligence in the banking industry and how bankers watch footprints to trace the activities of customers in order to give better choices to the customers. He also mentioned about Federal Bank using Robot named “Anita “for providing customer service” and discussed about “Security and Fraud: and how AI will helped in preventing such incidents. He also showed a video of Amazon Go “Just walk out Technology ‘and relate to customer experience. In order to survive in banking industry only one Time Zone is required, i.e., Future Time Zone.</p> <p>At the end, he emphasized the role of “Human Care “in the banking service industry as an important “people- touch component” as good people make great organization.</p> <p>Overall, his talk was interesting and Motivational.</p>
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What MBA student should Know: A Guest Lecture

Date / Venue	05/07/2018 / Campus
Resource Person	Ms. Avani Sharma, Head HR, Velocity
Participants	PGDM students of 2018 -20 batch
In Brief	<p>Ms. Avani explained and guided the students the entire procedure of recruitment and hiring. It was stressed that students should read about the company before they take their interview.</p> <p>She emphasized that good communication can take a person up the ladder of success. Thus, while participating in group discussion the students should not be too assertive and loud. At the same time they should not be quiet. According to her the right approach is to precise, facts - backed by data. Apart from being a good orator, body language and confidence go a long way in developing a professional career. In her presentation she emphasized the importance of good health, hygiene and exercise minimum for 40 minutes daily.</p> <p>Ms. Avani also emphasized that the students should form a strong networking base among each other, which will help them both in Professional as well as personal lives.</p>

FIDC and its impact on GDP and Growth: Guest Lecture

Date / Venue	06/07/2018 / Campus
Resource Person	Mr. Raman Aggarwal, Chairman, Finance Industry Development Council (FIDC)
Participants	PGDM students of 2018 -20 batch
In Brief	<p>Mr. Aggarwal told students to instill inquisitive behavior. Youth should come forward and take leadership and ownership. Instead of job seeking, they should become entrepreneurs and create job for others.</p> <p>Through various slides he made students aware of the impressive growth that FIDC companies have gained in recent years. The flow of non-bank resources with the corporate sector which includes bond market borrowing and lending by NBFC has increased by 43% from April to December 2017 substituting in part for weak bank credit. NBFC brings in diversity and efficiency to the financial sector and make it more responsive to the needs of the customers.</p>

Faculty Development Program on 'Machine Learning and its Business Applications'

Date / Venue	07/07/2018 / Campus
Resource Person	Dr. Swatti Dham
Participants	NDIM Faculty
In Brief	<p>The objective of the FDP was to share the knowledge which had been gained by Dr. Dham by attending a certification course at IIM Bangalore during May 21-25th, 2018. The session was highly interactive and gave multiple examples of various analytical approaches. She also highlighted how the concept of machine learning was gaining importance in the industry and what were the various applications of the same. To have better understanding of the concepts and to appreciate the business applications, Dr. Dham shared two case studies with the faculty.</p>

Economic Condition of India: a Guest Lecture

Date / Venue	09/07/2018 / Campus
Resource Person	Dr. Ajay Sahai, DG & CEO, Fedration of Indian Export Organization
Participants	PGDM students of 2018 -20 batch
In Brief	<p>Mr. Sahai has been associated with the government for the promotion of export. He discussed that despite all the structural issues India will be the fastest growing economy in the world by 2050. He discussed lot of factual information about the Indian Economy. In India more than 50% of population is under 25 while more than 65% of population is under 35. As a result the entire world is looking at Indian market. India is the fastest growing telecom leader of the world. It is predicted that India will be world's largest vehicle producer by 2030.</p> <p>Mr. Sahai pointed out that government has its focus on infrastructure. It is committed to spend 1.2 trillion by 2030.He also talked about the various industrial corridors. Delhi – Mumbai, Bangalore- Mumbai, Chennai – Bangalore, Chennai Vizag. According to him, government of India is working toward ease of doing business. He also talked of various export promoting measures taken by the government.</p> <p>He concluded by saying that the best way to predict the future is to create it.</p>

Plant visit to Parle-G

Date / Venue	10/07/2018 / Bahadurgarh
Coordinator	Prof. Gautam Kaul
Participants	PGDM students of 2018 – 20 batch
In Brief	<p>Ms. Hanisha, HR executive explained the working of the plant and gave an insightful presentation related to the working of the plant and its productions.</p> <p>She also described the functions, benefits of the products and its presence worldwide. They also explained the automation of the plant which follows the highest hygiene standards.</p> <p>Overall, the activity was highly interactive and a learning experience for the students on the concepts related to the productions and operations with a manufacturing plant.</p> <p>The presentation and the talk by Ms. Hanisha invited a large number of questions from our students like:</p> <ul style="list-style-type: none">a) Printing-does Parle print its own wrapping material?b) How does Parle source its raw material?c) What is the installed capacity of the plant?d) Workers strengthe) Safety measuresf) Why was Bahadurgarh chosen as a site?g) Maintenance of plant. <p>The industrial visit provided the students with great insight into the working of international brand like Parle and instilled in them hopes and aspirations to work in such a company in the near future.</p>

Second SWAYAM Workshop for NRCs under PMMMNMTT Scheme

Date / Venue	11/07/2018 / Campus
Organised by	AICTE in collaboration with IIM Bangalore
Resource Persons	Dr. M.P. Poonia, Vice Chairman, AICTE and Dr. Manpreet Manna, Director, AICTE

Participants	<p>Prof. Aasim Jafar, AMU; Prof. Amber Jain, IISER, Bhopal; Mr. B. Murali Krishnan, Project Engineer, IIT, Kanpur; Mr. Basavaprabhu Jirli, Coordinator NRC, Banaras Hindu Univ.; Dr. Amit Ludri, Asst. Prof., Department of Law, Kurukshetra Univ.; Dr. Aparajita Mazumdar, Asst. Prof., Ramanajun College; Dr. Faruqe Faheem, University of Kashmir; Dr. Gaurav Raheja, Architecture team member, IIT Roorkee; Dr. Jaswinder Singh, Principal, SGTB Khalsa College; Dr. Lini Mathew, Asst. Prof., NITTR; Dr. Maitreyee Dutta, Professor and Head, NITTR; Dr. Nikhil Kumar Rajput, Asst. Prof., Ramanajun College; Dr. Nisheeth Joshi, Asst. Prof., Banasthali Vidyapith; Dr. Pravez M. Khan, Director, AMU; Dr. Preety Jain, Prof., Kurukshetra; Dr. Prem Singh Sikarwar, Asst. Prof., Shri. Lal Bahadur Shastri Rashtriya Sanskrit Vidyapeeth; Dr. PS Chani, Associate Prof. and Head, IIT Roorkee; Dr. Punit Kumar Dwivedi, PIMR; Dr. Ranjan Patel, PIMR; Dr. S.K. Tiwari, Director, Banaras Hindu Univ.; Dr. Sarika Sharma, From Central Univ. of Haryana; Dr. Shah Alam, Course Coordinator, UGC Human Resource Development Centre; Dr. Shahid Mustaq, Asst. Prof., School of Business Study, Central Univ. of Jammu; Dr. Shahla Tarannum, Support Staff, UGC Human Resource Development Centre; Dr. Shimi S.L., Asst. Prof., NIITTR; Dr. Shiv Kumar Gupta, Prof., Garhwal Univ.; Dr. Tejpal, From Central Univ. of Haryana; Dr. Vimal Rarh, Coordinator, NRC, Khalsa College DU; Mr. Jeevan Kumar Cheruku, Asst. Prof., University of Rajasthan; Mr. Manish Prajapati, Technical Officer, Khalsa College DU; Mr. Mohan Kumar, Deputy Director, Amritsar; Nasrin, Prof., AMU; Mr. Prabhakar Upadhyay, Asst. Prof., Banaras Hindu Univ.; Prof. A.K. Bakshi, Chairman, GAD-TLC, SGTB Khalsa College; Prof. Amita Pandey Bhardwaj, Shri. Lal Bahadur Shastri Rashtriya Sanskrit Vidyapeeth; Prof. G.P. Sahu, Prof. and Head, Motilal Lal Nehru National Institute of Technology Allahabad; Prof. Geeta Singh, Director, Centre for Professional Development in Higher Education; Prof. Lokesh Verma, School of Business Study, Central Univ. of Jammu; Prof. R. Baskar, Human Resource Development Centre, Hisar; Prof. S. Kamle, IIT Kanpur; Prof. S.C. Bagri, Garhwal Univ.; Prof. Vandana Punia, Human Resource Development Centre, Hisar; Prof. Ziaur Rehman Siddique, AMU; Prof. Uma Kanjilal, IGNOU; Prof. Vineeta Sirohi, NIEPA</p>
Welcome Address	<p>Dr. V. M. Bansal welcomed all the delegates and organizers at New Delhi Institute of Management, New Delhi. He requested all the prominent intellectuals for collaboration with New Delhi Institute of Management in the areas of new technologies like Artificial Intelligence, Robotics, Augmented Reality, Virtual Reality etc. He lauded the great initiative of AICTE about Dr SWAYAM platform and assured every kind of support as and when required.</p>
Keynote Address	Dr. M P Punia, Vice Chairman, AICTE
Topic	Quality Initiatives in Technical Education
	<p>He suggested that we need to create a conducive environment for students like it was done in the case of Smart India Hackathon where students were provided with the facilities without monitoring by teachers. Though the learning curve has improved for Indian students while moving from Schools to colleges.</p>

	<p>Further he insisted on technical teachers' trainings. By making use of digitization, more number of teachers can be trained by using fewer resources</p> <p>He also suggested that our education system should consider the feedback from the industry and try to bridge the gap. He shared the industry observations.</p> <ol style="list-style-type: none"> 1. Students lack fundamental knowledge of terminology, concepts, principles in their own discipline 2. Lack knowledge of current developments 3. Lack practical skills 4. Students are heavily loaded with classes 5. Students lack positive attitude, prefer white collar jobs <p>He focused on the issue of quality education and content. He mentioned about AICTE focus – mix between traditional education and MOOCs. Presently AICTE is working on the following areas to improve education scenario in India.</p> <ol style="list-style-type: none"> 1. Frequent revision of curriculum 2. Promoting teacher training 3. Induction program for students for 21 days 4. Promoting innovation/startups 5. Internship policy of 6 months during whole program 6. Improvement in exam pattern 7. Industry readiness classes <p>At the end, he invited all coordinators of NRCs to work for better teacher training and subsequently working towards welfare of future of students.</p>		
<p>Workshop Overview</p>	<p>Dr. M S Manna, Director SWAYAM/PMSSSS, AICTE Delhi Conclave Co-Director & MD Leadership Matters</p>		
	<p>Dr.Manna highlighted the dire need of teacher training as everything is changing swiftly. He spoke about the irony that 82% smartphones in India have games app and only 2% have education app in their phones. So, in order to keep pace with changing technology, teachers need to update themselves. AICTE and MHRD India jointly decided to work on this very important area. He told the audience about use of SWAYAM platform both for self-pace learning and credit transfer course. Till now 1503 course contents have already been developed. He shared the information MHRD has opened National Digital Library (NDL), on this platform; there are more than 150000 e-books available. The access is free to all. He discussed about blended learning, a mix of SWAYAM platform and e-content.</p> <p>Dr. Manna shared the salient features of Swayam Mooc portal.</p> <ol style="list-style-type: none"> 1. Course credit transfer 2. New business intelligence reports 3. Most popular/recommended courses 4. Instant messaging using discussion forum 5. Course analytics report and excel download feature 6. Mobile app 7. News 8. Grievances handling <p>Four Quadrant Approach</p> <table border="1" data-bbox="379 2107 1321 2145"> <tr> <td data-bbox="379 2107 847 2145">e-tutorial</td> <td data-bbox="847 2107 1321 2145">e-content</td> </tr> </table>	e-tutorial	e-content
e-tutorial	e-content		

	<table border="1"> <tr> <td>Discussion forum</td> <td>assessment</td> </tr> </table> <p>SWAYAM platform provides 3 types of courses Self-Pace Courses Non-credit Scheduled Courses Credit based Schedules Courses</p> <p>Dr Manna trained all the delegates in the IT lab with hands-on experience. The training part focused on registration both ways as a learner and as a coordinator. There is no fee component for certification through SWAYAM till December 2019. In case of content creation and uploading, AICTE and MHRD are the final authorities for final approval. He trained all the participants to upload video content, audio content and text. Creating videos for model course is an important part of the course creation. He briefed about all the technicalities while shooting videos for different concepts in syllabus. All the participants requested Dr. Manna to create FAQs in SWAYAM.</p> <p>At the end of the workshop, all the delegates thanked AICTE, MHRD and New Delhi Institute of Management for hosting the workshop, which helped them to clarify all their doubts and progress further towards completion of the project.</p>	Discussion forum	assessment
Discussion forum	assessment		

Guest Lecture on Entrepreneurship Skills

Date / Venue	11/07/2018 /Campus
Resource Person	Ms. Richa Singh, Co-founder, Yourdost
Participants	PGDM students of 2018 -20 batch
In Brief	Ms. Richa Singh spoke about her journey as an entrepreneur to start and raise her organization Yourdost. She shared the various challenges faced, and the use of energy, and the passion to grow her organization. She discussed about the skills of an entrepreneur and encouraged students to come forward with their questions. Students asked questions related to their interest and curiosity and enjoyed the session.

National Day Celebrations at Embassy of Venezuela

Date / Venue	12/07/2018 /Embassy of Venezuela
Participants	Prof. Raj Changrani
In Brief	Government officials, diplomats, media attended the event. H.E. Augusto Montiel, The Venezuelan Ambassador to India spoke about the country's bilateral relations with India in the past and shared about the Cooperation, Friendship, Solidarity, Development and prosperity. The Celebration started with the National Anthem of both the countries – INDIA & VENEZUELA. He paid homage to the Liberator and father of the Nation, Simon Bolivar, and celebrated The spirit of sovereignty of the Venezuelan people. H.E. Montiel, was invited to visit NDIM

Guest Lecture by Ms. Saswati Sinha

Date / Venue	14/07/2018 / Campus
Resource Person	Ms. Saswati Sinha, Head – Human Resource, Cheil India
Topic	Choice or Voice
Participants	PGDM students of 2018 – 20 batch
	Ms. Sinha explained the difference between the job and career by giving an example. She gave the mantra of success by sharing her own life experience and said that passion and success is the most important element. She raised an important question to students by asking them what they should expect from the world. According to her, VUCA is the buzz word today. VUCA stands for volatility, uncertainty, complexity, and ambiguity. VUCA constitutes four distinct types of challenges that require four distinct types of responses. Its relevance in industry is how people view the conditions under which they make decisions, plan forward, manage risks, foster change and solve problems. She also gave tips on choosing right specialization in MBA. She said that these days companies look for candidates which have flexibility, ethics, agility and passion

Employability Skills among Students: Guest Lecture

Date / Venue	14/07/2018
Resource Person	Mr. Alan Antony, HR North, CavinKare
Participants	PGDM students of 2018 – 20 batch
In Brief	Mr. Antony guided the students and motivated them by sharing his experience and also shared with the students, the importance of life skills. The most important life skill for us is humility and other important life lesson is to solve your own problems. He also mentioned the role of goal setting and one of the key points is to improve language skills for better interaction with diverse people. He advised the students to have healthy competition, positive and learning attitude, and students must grab internship opportunities regardless of size and location of the organization offering them internship. He showed them the inspiring video of work model of Mumbai's Dabbawalas and an inspirational video of Dr. A. P. J. Abdul Kalam which gives the answer to the question 'What will be I remembered for?' The answer was accurate as it is our Uniqueness. In the end, Alan gave a few useful tips for the students like: make as many mistakes as you can in college, because here you don't have to pay for your mistakes, just learn from them and stop comparing yourself with anyone because you are unique. He gave a brief detail of his organization, their brand, products, location, marketing and other important aspects.

Guest Lecture: Pillars of Successful Career

Date / Venue	16/07/2018 / Campus
Resource Person	Mr. Kanwal Jeet Jawa, Managing Director, Daikin Air-conditioners, India
Participants	PGDM students of 2018 – 20 batch
In Brief	Mr. Jawa spoke about competition among working professionals of every organization. To achieve success, needs dedication and hard work along with knowledge, perseverance and expertise. He recommended book titled

	<p>“Control Your Destiny Or Someone Else Will: How Jack Welch is Making General Electric the World's Most Competitive Company” to be read by everyone. He highlighted the following success mantras:</p> <ul style="list-style-type: none"> ● Goal Setting ● Build a successful strategy ● Get your priority right ● Develop the necessary skills and knowledge ● Challenge yourself and be sincere to your efforts ● Convert adversity into opportunity ● Start small and do simple things to attain extraordinary results ● Assess your performance ● Attitude determine altitude ● Always believe in power of communication ● Never stop learning
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Plant Visit to Yakult Danone India

Date / Venue	16/07/2018 / Sonapat
Coordinator	Prof. Sayanti Banerjee
	Mr. Aadish Jain
Participants	PGDM Students of 2016 – 18 Batch
In Brief	<p>Mr. Aadish jain, Public Relations Officer, gave the PPT presentation and introduced to the world of probiotics and the journey of Yakult since beginning. The concept of Shirota-ism was also explained to the students. Students asked questions related to advertising, division of products available, reasons for variations in lactobacillus contents across different countries which were satisfactorily answered by Mr. Jain. Students participated with enough zeal to make the visit interactive and gained maximum knowledge during the visit.</p> <p>The second stage was factory tour where each and every step in the process of manufacturing of the probiotic health drink, starting from the germinating of the <i>Lactobacillus casei</i> strain Shirota (LcS) bacteria to enlarging it to the desired production and keeping a close eye on the quality control to the packing and packaging of the final product were shown to the students. The process is highly mechanized and at present the plant is manufacturing 3 lakhs of bottles per day. The students could relate to management fundamentals like marketing, distribution, processing, labeling, quality testing, demand forecasting, production planning, packaging, procurement, supply chain, distribution and general management.</p>

Guest Lecture: Exploring the Field of Wealth Management

Date / Venue	17/07/2018 / Campus
Resource Person	Mr. Ranjan Wadhawan, Director K W Wealth Advisors
Participants	PGDM students 2018 – 20 batch
In Brief	<p>Wealth management being the new buzz word in the financial service sector, Mr. Ranjan Wadhawan explained the meaning and the difference between wealth management and investment banking. Further he emphasized the opportunity for growth is significantly</p>

	<p>bigger from a longer-term career perspective in wealth management than in investment banking. He told that professionals as per their expertise can choose any of the role in the wealth management industry. Wealth management has four verticals for professionals like:</p> <ul style="list-style-type: none"> ● Research work for product development and analysis ● Customer Service ● Operations ● Wealth Managers <p>Professionals as per their expertise can choose any of the above roles in the wealth management industry.</p>
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India Empire Business & Diplomacy Submit

Date / Venue	17/07/2018 / India Habitat Centre
Participants	Prof. Vikas Gautam and Students
Session 1	Make in India: Roadmap for modernization and Growth
Panelists	H.E. Mr. Milan Hovorka, Ambassador of Czech Republic to India; K S Popli, Chairman & Managing Director, Indian Renewable Energy Development Agency (IREDA) and Mr. Sayantan Chakravarty, Editor, India Empire Magazine
Moderator	Mr. Vinay Kumar; senior journalist and secondary general at National Press Club of India.
In Brief	Make in India is a major new National programme of the Government of India designed to facilitate investment, foster innovation, enhance skill development, protect intellectual property and build best in class manufacturing infrastructure in the country. The primary objective of this initiative is to attract investments from across the globe and strengthen India's manufacturing sector. It is being led by the Department of Industrial Policy and Promotion (DIPP), Ministry of Commerce and Industry, Government of India.
Session 2	Tourism, IT and Logistics: Unleashing our Potentials
Panelists	Mr. K.J. Alphons , Union Minister of State for Electronics and Information Technology, Culture, and Tourism; Mr. Subhash Goel ; H.E. Mrs. Judith K.K Kan'goma-Kapjimpanga - High Commissioner at the Republic of Zambia, Delhi ; H.E. Mr. Jorge Juan Castaneda Mendez, Ambassador of Republic of Peru in India and Mr. Juan Carlos Maroof Sanchez, Deputy head of mission, Embassy of Republic of Cuba in India.
Moderator	Mr. Vinay Kumar; senior journalist and secondary general at National Press Club of India.
In Brief	Introduction to tourism and how it affects the economy of a country. India aims to move up from being seventh to the third largest travel economy in the world by 2028.
Session 3	Investment Opportunities in India and Overseas
Panelists	H.E. Mrs. Judith K.K Kan'goma-Kapjimpanga - High Commissioner at the Republic of Zambia, Delhi; H.E. Mr. Sergio Dario Arispe Barrientos, Ambassador Designate of Bolivia to India; H.E. Mr. Fleming Raul Duarte Ramos, Ambassador of Republic of Paraguay in India and H.E. Mr. Jorge Juan Castaneda Mendez, Ambassador of Republic of Peru in India
Moderator	Mr. Gautam Lahiri, Senior journalist and President, National Press Club of India

In Brief	<p>Manufacturing possesses the biggest opportunity for growth. The sector contributes slightly more than 8 percent to GDP, which is relatively small compared to other African countries. But the government's introduction of Multi-Facility Economic Zones (MFEZs) complements other critical elements available to this sector – cheap labor, vast raw materials, and abundant land.</p> <p>Agriculture sector provides the greatest opportunity for impact and development. The sector generates around 21 percent of GDP and employs an estimated 67 percent of the national workforce. Potentially arable land covers 47 percent of the country, but currently, only 15 percent is being cultivated.</p>
Session 4	Education in a Globalized World: Opportunities in India and Overseas
Panelists	Dr. Prem Vrat, Pro-Chancellor, Professor of Eminence and Chief Mentor, The NorthCap University (NCU), Gurugram; Dr. Urvashi Makkar, Director General, GL Bajaj Institute of Management & research and Dr. Amrendra Pani, Research Director, Association of Indian Universities
Moderator	Mr. Gautam Lahiri, Senior journalist and president, National Press Club of India
In Brief	<p>The Education Sector in India continues to attract entrepreneurs, attracted by the huge opportunity and market size of this sector, and the relentless shift from public to private education.</p> <p>Investors have invested in startups that hit such barriers, and are therefore wary. It would therefore be prudent to think about these issues. I will let the reader develop on their imagination and creativity to develop offerings for this segment.</p> <p>Prof. Gautam did networking with panelists and moderators and invited them at the campus for guest lectures.</p>

Dialogue on the Stories of Successful Women at PHD Chamber of Commerce

Date / Venue	17/07/2018 / PHD Chamber of Commerce
Participants	NDIM students
In Brief	<p>Mr. Anil Khaitan, President, PHD Chamber addressed the event by telling the story of Malavath Purna, a 13 years old girl, the youngest Indian mountaineer from Nizamabad, Telangana. At the end he said “you need extra ordinary metal courage to reach your dreams”.</p> <p>Ms. Rashi Narang's entrepreneurial journey started when she honored a dog “Sara”. She was the lady who founded “Head Up For Tail”, a luxury brand for doggie dress making, and learnt about her love for pets. She said we should “make and find our own path”- don't be satisfied with small thing find your own way. And think out of box.</p> <p>Ms. Nupur Kundu specialized in Fine Arts from college of Arts, New Delhi and has been exhibiting her abstract works for almost two decades now. She also said that “Dancing is her inspiration and Painting is her Profession”. She is an inspiration to many other successful women.</p> <p>Mrs Sheetal Ansal, trustee of Ansal University, Gurgaon was felicitated for her contribution to field of education by the Indian Council for UN Relation at the Fortis LA Femme International Women's Day Award 2014 organised in Delhi.</p> <p>Ms. Nitu Bhattacharya is DIG CRPF in Jammu Range. She was the first lady officer in CRPF. She has the biggest commando team in the world to her</p>

	name. During her speech ,she talked about mental strength and how to make mature decisions.
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His Excellency Augusto Montiel, Ambassador of Bolivarian Republic of Venezuela at NDIM

Date / Venue	18/07/2018 / Campus
Participants	PGDM students of batch 2018 - 20
Resource Persons	His Excellency Augusto Montiel, Ambassodar, Bolivarian Republic of Venezuela
In Brief	<p>His Excellency discussed the TOP QUALITIES OF AN excellent manager taps into talents and resources in order to support and bring out the best in others. An outstanding manager evokes possibility in others.</p> <p>He said creativity is what separates competence from excellence. Creativity is the spark that propels projects forward and that captures peoples' attention. Creativity is the ingredient that pulls the different pieces together into a cohesive whole, adding zest and appeal in the process.</p> <p>He further said, the context and structure we work within always have a set of parameters, limitations and guidelines. A stellar manager knows how to work within the structure and not let the structure impinge upon the process or the project. Know the structure intimately, so as to guide others to effectively work within the given parameters. Do this to expand beyond the boundaries.</p> <p>Intuition is the capacity of knowing without the use of rational processes; it's the cornerstone of emotional intelligence. People with keen insight are often able to sense what others are feeling and thinking; consequently, they're able to respond perfectly to another through their deeper understanding. The stronger manager will have stronger intuition.</p> <p>He is of the opinion that thorough knowledge base is essential for managers. The knowledge base must be so ingrained and integrated into their being that they become transparent, focusing on the employee and what s/he needs to learn, versus focusing on the knowledge base.</p> <p>A manager is committed to the success of the project and of all team members. S/he holds the vision for the collective team and moves the team closer to the end result. It's the manager's commitment that pulls the team forward during trying times.</p> <p>Employees value leaders who are humane and don't hide behind their authority. The best leaders are those who aren't afraid to be themselves. Managers who respect and connect with others on a human level inspire great loyalty.</p> <p>Flexibility and versatility are valuable qualities in a manager. Beneath the flexibility and versatility is an ability to be both non-reactive and not attached to how things have to be. Versatility implies openness - which allows the leader to quickly change on a dime when necessary. Flexibility and versatility are the pathways to speedy responsiveness.</p> <p>A stellar manager doesn't just produce outstanding results; s/he has fun in the process! Lightness doesn't impede results but rather, helps to move the team forward. Lightness complements the seriousness of the task at hand as</p>

	<p>well as the resolve of the team, therefore contributing to strong team results and retention.</p> <p>Discipline is the ability to choose and live from what one pays attention to. Discipline as self-mastery can be exhilarating! Role model the ability to live from your intention consistently and you'll role model an important leadership quality.</p> <p>The session was much inspiring for students and faculty.</p>
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PSE Conclave 2018 – India's Public Sector Enterprises Awards for Excellence

Date / Venue	18/07/2018 / Scope Building, Delhi
Organised by	MARS Media Resources
Resource Person	Prof. A G Iyer, Editor-at-large, PSE Journal, MARS Media Resources, President ENERTIA Foundation
Welcome Address	Dr. U D Choubey, Director General Scope
Special Address	Smt. Neera Shastri, Social Activist – Women Empowerment India
Participant	Ms. Raj Changaranai
In Brief	<p>There was a brief discussion on the following:</p> <ul style="list-style-type: none"> ● India's Infrastructure build-up and critical role of PSE's ● Special focus- Power Sector (coal based Thermal Power) ● Core sector Focus – Mining, Minerals & Earth Resources – Oil & Gas etc. ● The pros & Cons of PSE Dis-investment & Divestments ● Environment, Innovation & Research <p>Prof. Iyer announced for the Life Time Achievement award and other India's Public Sector Enterprises Awards for Excellence'.</p>

The Past, Present and Potential Future of Coal in India: Seminar Series Talk

Date / Venue	19/07/2018 / India International Centre
Organized by	The Laxmi Mittal and Family South Asia Institute, Harvard University
Resource Person	Mr. Rohit Chandra, PHD Graduate, Harvard Kennedy School
Moderator	Mr. Subhomoy Bhattacharjee, Consulting Editor, Business Standard
Participant	Ms. Raj Changarani
In Brief	<p>Mr. Rohit Chandra gave a brief historical sketch of the Indian coal industry, and discussed some of the reasons why Coal India as both a company and a developmental actor has persisted, and is likely to persist in the near future too. He discussed the political and financial adaptations of the Indian coal industry and differentiated it from other PSUs since its nationalization in the early 1970s.</p> <p>Mr. Chandra was invited to NDIM to share his experiences with NDIM students.</p>

Qualities Recruiter looks for from Management Students: Guest Lecture

Venue	21/07/2018 / Campus
Resource Person	Mr. Inbaranjan P, Sr. Vice President, Growth and Strategy – North & East, Shiksha.Com
Participants	PGDM students of 2018 -20 batch
In Brief	Mr. Inbaranjan said, it is the quality of student that determines the good placement. He also shared some of his thoughts on what qualities recruiter looks by giving an example of the profile of Production Manager. Students applying for this position should know about the organisation, research about the product and how the product will help in the organisation business, and how the product can be converted into global product. He also emphasised on knowing about self , wants, understanding of own needs, level of adaptation, ability to accept change and uncertainty. He also laid emphasis on the role and importance of attitude of a person towards work, life, career, challenge and success. He also talked about gaps in skills in terms of skills delivered or brought to the table and skills expected by recruiters in a desired role. The person's ability to think, analyse any response to any situation, should have a deeper knowledge and understanding of the topic. Towards the second half of his talk, he focussed on asking questions from the students and clearing their doubts and expectation. The lecture ended with question answer session.

NDIM at City Book Leader

Date / Venue	21/07/2018 / Indian Habitat Centre
Academic Partner	New Delhi Institute of Management
Welcome Address	Mr. Mohit Gupta
Host for the Event	Ms. Divya Pall, Odissi Dancer, Head Marketing and Communication, Hines India. She talked about the book that inspired her to learn Odissi dance and it helped her to express her creative side.
	Mr. Rajiv Kumar, Founder, CBL, gave an insightful presentation on the difference between the judger mind and the learner mind
Participants	Dr. Vidushi Sharma
Panelist 1	Mr. Vineet Nayar, Author, He talked about books like '10 steps to make presentation', 'How to become CEO' and 'How to earn million dollar'
Panelist 2	Mr. Sarthak, Radio Jockey, Ishq 104.8. He discussed following two books: <ul style="list-style-type: none"> ● Land of seven rivers:a brief history of India's geography by Sanjeev Sanyal and ● What does the button do by Bruce Dickinson
Panelist 3	Ms. Nirupama S, Corporate Coach, Foudner – Glow. The book, she selected to discuss was ' <i>Mindset – the new psychology of success</i> ' by Carol S Dweck
Panelist 4	Ms. Sangeeta Gupta, Ex-Chief Income Tax Commissioner, Delhi. The book she talked about was ' <i>You can heal your life</i> ' by Louise L Hay
Panelist 5	Mr. Gaurav Mehta, Chief Marketing Officer, Cardekho.Com. The book he talked was ' <i>Quiet</i> ' by Susain Cain.
Panelist 6	Dr. Satyen Sharma, Consultant Psychiatrist. The book chosen by him was ' <i>A whole new mind</i> ' by Daniel H Pink

In Brief	The event was a treat for all the bibliophiles where topnotch people from industry shared their views on the books that have changed their lives in a positive way.
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Corporate Affairs in an Evolving World: Guest Lecture

Date / Venue	24/07/2018 / Campus
Resource Person	Mr. Ashutosh Chadha, Group Director, Affairs and Public Policy Microsoft India
Participants	PGDM students of 2018 -20 batch
In Brief	Mr. Chadha discussed the changes in corporate world and the impact of the upcoming technologies on opportunities for the organizations. Technologies such as Artificial Intelligence will rule the world and no business will remain secluded from them. Profound changes are likely to occur in the working of the organizations and their Policy formulation will have to be suitably adapted. A lot of opportunities along with challenges would arise. These challenges that are in store for our society are the challenges of Employability, security, privacy, income inequality, keeping technology accessible etc. The Global Challenges of healthcare, education, climate, water will impact civil societies and most of the business solutions will have to be guided towards them. Hence future demands focus on greater protectionism, civil society oversight, reregulation, public oversight. And these will impact how we do business globally. Therefore the Role of corporate affairs officers is going to be a crucial one. He will understand the cohesion in government and organizational goals and policies.

Spreadsheet Application in Finance: Workshop

Date / Venue	23/07/2018 / Campus
Resource Person	Mr. Sumit Gulati, CEFO (Chief Excel & Finance Officer), Finexcelacademy.com and Sumitkipaathshala.com
Participants	PGDM students of 2017 – 19 batch
In Brief	Mr. Sumit Gulati started his workshop by discussing basic functions of excel with students, to understand their level of knowledge in this domain and he tried to understand the gap between the theoretical knowledge and what is required to be successful in finance. He touched areas like calculation of future value of investments, present value, interest rates, Loan amortization schedule etc. Finally, he ended his workshop with a need to have further workshops of finance students in advance Excel functions and financial modeling. he delivered his workshop in a manner which helped in bridging the gap and making students more participative

Hiring in Organizations: Guest Lecture

Date / Venue	25/07/2018 / Campus
Resource Person	Mr. Shailendra Veer, GM-Sales & marketing , Associate VP, HIL
Participants	PGDM students of 2018 – 20 batch
In Brief	Mr. Shailendra Veer spoke on functions/roles of every department in an organization. He also told maximum hiring in any organization is in

	<p>marketing department and the least in HR and approx. 5 percent is in finance.</p> <p>He inspired the students to choose the specialization based on their interest. He even discussed the roles, duties and nature of profile of different positions in an organization. He answered many queries of the students.</p>
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Global Issues and Challenges to Indian Economy

Date / Venue	25/07/2018 / Campus
Resource Person	Dr. S P Sharma, Chief Economist, PHD Chamber of Commerce
Participants	PGDM students of 2018 – 20 batch
In Brief	<p>DR. Sharma explained Indian and Chinese economies are the fastest moving economies and also pointed out various Global Economic Challenges.</p> <p>Dr. S.P. Sharma pointed out that India is the fastest moving and supply constraint economy in the world eco system because India is dependent on other economies in imports and its CAD (Current account deficit) is high. That's why the government has imposed so many reforms starting from Make in India to fulfil the domestic demand and facilitate the producers to produce more at the domestic level. But despite various tensions in the global market like geopolitical tensions, trade war, the growth rate of India is intact and not much impacted by the global developments and it has potential to grow by 7.7% as projected by PHDCCI. He talked about various global competitiveness parameters and shared lot of factual data regarding export scenario, market diversification and product diversification of world's top 10 countries.</p> <p>He said that as per the latest data, in export segment India is increasing its presence in the international market and Indian government is focusing more and more on diversification to capture the global market opportunities. As a result India has signed 14 Free Trade Agreements including, SAARC, ASEAN, Japan CEPA, South Korea CEPA, among others and 27 FTAs are in the pipelines. He also talked about various domestic level challenges like supply-side constraints, infrastructural bottlenecks, ease of doing business, job creation, health and education which have affected our country more than the global economic challenges. He pointed out various domestic level production challenges which are level playing field, stringent labour laws, unavailability of land, access to credit, and unavailability of skilled man-power, infrastructure and logistics support. He talked about the new definition of MSME's and various reforms for MSMEs and developments in MUDRA scheme.</p> <p>Dr. Sharma concluded by saying that reform in the labour law (focus on target skill development) in all levels, That is, reform in infrastructure and logistics, focus on education and health indicators would help economic growth to strengthen further and improve the quality of life.</p>

Plant Visit to Moon Beverages (Coca Cola)

Date / Venue	25/07/2018
Participants	PGDM students of 2018 -20 batch
In Brief	<p>Plant visits are an invaluable tool in the management, as they are the means by which a Management student gains firsthand information about plant operations, valuable information and insights.</p> <p>The factory visit thus gave the students an opportunity to see the various proceedings and also gain knowledge regarding the operating of plant and how it fulfills its Corporate Social Responsibility</p> <p>After the short glimpse about the Coca-Cola, It was a nice experience to witness the production process and bottling of the different drinks. Students were shown entire operational process of its product range (Limca, Maaza, Kinley Water, Minute Maid, Coca-Cola Zero, Fanta) in cans and bottles of various sizes. The students were informed that the plant has a capacity to fill in 600 cans and 240 Maaza and minute-maid bottles in 60 seconds.</p> <p>There were many fun based activities for the students such as X-Box games, Selfie-corners, coke studio and interesting facts about polar bear and Santa Clause and how they are related to Coca-Cola. A magic wall reflecting the actual contents of taste of happiness. Overall, the entire visit was spread over a wonderful and entertaining day which covered the glimpse of knowledge, experience and fun.</p>

Global Impact of Yoga and Art of Giving Back to Society: Guest Lecture

Date / Venue	26/07/2018 / Campus
Resource Person	HE Ms. Manela Cruz Alvarez, Ambassador, Costa Rica
Participants	PGDM students of 2018 – 20 batch
In Brief	<p>Inspiring session, in which she talked about how people incorporated yoga into their daily lives. She talked about how people from other cultures trying to market yoga with changes in its form. She was of the opinion that one needs Indian Guru to learn Yoga.</p> <p>She spoke, how yoga helped her to manage challenges / obstacles faced during her landmark to success.</p> <p>She made 4 groups of 2 students of each and given projects on the following topics</p> <ul style="list-style-type: none"> ● Leadership ● Inspiration ● Service and ● Project on some Purpose <p>She accepted the request to conduct yoga session at the campus.</p>

Fun @ Work

Date / Venue	26/07/2018
Participants	Faculty and Staff

In Brief	NDIM management took the initiative to take all the staff to watch movie 'SOORMA', which helped everyone to socialize and enjoy the afternoon with coke and popcorns. The movie gave a strong message how consistency and determination help to achieve goals in life.
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Sales as a Career: a Guest Lecture

Date / Venue	27/07/2018 / campus
Resource Person	Mr. Himanshu Jain, Head Sales and Excellence & capability Development, Whirlpool India
Participants	PGDM students of 2018 – 20 batch
In Brief	<p>Mr. Himanshu Jain spoke about his journey as a professional in the domain of Sales. He said that most chief executives and senior managers either started their career or at least have spent some time in their career in sales. It gives you an appreciation of what happens 'at the sharp end' – at the customer interface. Very few purely technical people get to the top rank. No matter what job you hold in business, you spend a lot of your time selling: selling ideas to your bosses, your colleagues, your juniors, your suppliers and your customers. Sales form the core of every business: whether it produces a physical product, such as cucumbers or tennis shoes, or offers a service, such as electrical testing or psychic healing, a link between the producer and the customer is necessary so that the customer is aware of and has access to the product. The sales career has the following typical characteristics:</p> <ul style="list-style-type: none"> ● Passion and attitude ● Market is the best teacher ● Strong belief in two-way communication ● Clear understanding of negotiation skills ● Better understanding about data and use in decision making ● Dynamic nature of sales ● Never take rejections personally (learn to digest rejections)

Book Launch and Panel Discussion on HR: Here and Now (Sombala)

Date / Venue	28/07/2018 / Campus
In Collaboration with	NIPM, ISTD, NHRD and DMA
Chief Guests	Mr. P Dwarakanath, Non-Executive Chairman, GSK Consumer Care and Mr. Varadarajan Srinivasan, Former CHRO-Vistara Airlines
Panelists	Mr. Ganesh Chella, Founder Totus Consulting; Mr. V J Rao, Ex-Head HR-Godfrey, GE, TCS and Harish Deveranjan, Ex-CHRO, HUL
Moderator	Mr. G P Rao
Participants	Mr. A Sudhakar, Head Human Capital and CSR, Dabur; Ms. Adiba Ahmed, HR Executive, ProTouch; Mr. Alok Narain, EVP & CHRO, Quattro; Mr. Alok Bhattacharjee, CEO, The Continuum consulting; Mr. Alok Bhattacharji, Advisor HR, Mark Exhaust System; Ms. Anshu Bali, Sr. Manager, HONO HR; Ms. Anubhuti Pandey, Business Consultant, Thomas Assessments; Mr. Anuraag Srivastav, CEO, Pay Review; Dr. Aparna Sethi, Motivational Speaker and Trainer; Dr. Aquil Busrai, CEO, Aquil Consulting; Dr. Arpita Kula, Head HR, NEC India; Mr. Bhagat Singh, Chapter Manger, NHRDN Delhi NCR Chapter; Ms. Bhavya Mangla, Head Location and Operation Manager, DNV; Mr. Brij Chandiramani, Co founder & Director, Rubicon Learning Systems; Mr. Dhananjay Singh, DG, NHRDN; Ms. Divya Miglani, Media Consultant, NDTV;

	<p>Mr. Ganesh C, Author, Totus Consulting, CFI; Mr. Ganesh Chella, Author, Freelance; Mr. GP Rao, Good People Relations; Mr. Gunjan Kumar, ER & Compliance Manager HR, Amazon; Mr. Gurdeep Singh, former HR Director, ex HUL; Mr. Harendra Negi, Assistant Director, NHRDN; Mr. Hariharan M, Sr. Mg. BD, Hono HR (Humanizing Technology); Mr. Harish Devarajan, Author, Freelance; Mr. HM Jha; Mr. Jayant Bose, Visiting Faculty, NDIM; Mr. Kamal Singh, Executive Director, UN Global Compact Network; Ms. Kamna Taneja, Owner, Job Manifest; Ms. Mansi Malik, Sr. Mgr BD, HONO HR; Mr. Mazna Majeed, HR Manager, Sequel One; Ms. Meenu Salhotra, HR, Indian Red Cross; Mr. Mukesh Jain, Head Corporate Affairs, NBD, Goodfrey Phillips India; Mr. N K Jalan, Advisor, Avenir Management Consulting; Dr. Naipal Singh, Sr. Manager HRD, Oriental Bank of Commerce; Ms. Namarita Kathait, Commissioning Editor, SAGE Publication India; Mr. Narayan Datt, Variety Book Publishers Distributors; Mr. Narendera K Gupta, Advisor HR Mgmt. and training, Freelance; Mr. Naresh Yadav, Asst. Manager HR, Uflex; Dr. Neena Verma, Approved Instructor, India and Region, Independent Consultant; Ms. Neha Pal, Commissioning Editor, SAGE Publication India; Mr. Nikhil Taneja, Group Head HR, S Chand; Mr. P Dwarakanath, Non- Executive Chairman, GSK Consumer Care; Mr. Rajan Pandhi, Director, DMA; Mr. Rajeev Sharma, CHRO, Royal Enfield; Mr. Rajesh K. Arora, VP, Chemilac Paints; Ms. Rati Diwan, Asst. Vice President Corporate HR Business Partner, Max Bupa Health Insurance; Mr. Ravi Ramakrishnan Ramki, Founder and CEO, RvalueE Learning System; Mr. Rohit Bahl, Growth Founder and Director, Talocity; Dr. Rubina Mittal, Co-Chairperson, Education Committee, PHD Chamber of Commerce and Industry; Ms. Ruchi, Manager HR, Max India; Mr. S. Vishwanathan, CPO, NIIT Technologies; Dr. S.B. Mitra, ED (HR) Gail, Gail India; Mr. .K. Shrivastava, VP HR; Mr. S.K. Shrivastava, Sr.Consultant, Yvrant People Manpower and Consulting; Mr. S.K. Wadhvani, GM HR, ONGC; Mr. Sameer Dayal; Mr. Somaush Prakash, BDM, Sequelone Solutions; Mr. Srikant B, Global CHRO, Bharti Airtel; Mr. Srinath Vedula, Research Scholar, CISO Cybersecurity; Dr. Subir Bikas Mitra, Chairman, National Institute of Personal Management; Mr. Suraj Modi, Chief General Manager, MMTC; Mr. Suresh Thawani, Chief Coach Mentor, Full circle; Mr. Sushil Baveja, ED-HR, DCM Shriram; Mr. T.Kumar, Chief Internal Auditor, Chief Auditor, Times of India; Mr. Tarun Katyal, CHRO, Max Bupa Health Insurance; Mr. Udai Upendra, CEO, HR Company; Mr. Udayan Dutt, Regional HR Director Africa, Middle East, SouthAsia Health, Health Hygiene Home; Ms. Upasana Khanna, Assistant Manager, Concentrix Daksh; Mr. V. Kandaswamy Sharma, Asst. Registrar, VIT; Mr. Varadarajan S (Raja), Strategy and Talent Enabler Life and Leadership Coach, Freelance; Mr. Vikas Bansal, GM, Prepay Marketing Tata teleservices; Mr. Vikas Joshi, Group CHRO, Adani; Mr. Vimal S Mehta, Media Advisor, TERII; Mr. Vinamra Sharma, Head - Employee Relations, Nestle; Mr. Vineet Jindal, President, Max Worth Connexion; Mr. Vineet Nayar, Founder Chairman & CEO, Sampark foundation / ex HCL; Mr. Vivek Dhir, Director, World Phone IT Services; Mr. VJ Rao, Author, Freelance and PGDM students</p>
<p>In Brief</p>	<p>The discussion focused on different aspects of HR functions and how it plays significant role in success of an organization.</p> <p>The role of HR professional in terms of three modalities of Doing, Feeling and Thinking came out strongly from the discussion. By Doing, they implied the task, functions that call for administrative efficiency, ability to deliver results etc; Feeling refers to call for demonstration of empathy, care, concern and welfare for people. And thinking refers to call for strategic orientation. Finally it was emphasized that future belongs those HR professionals who are able to cultivate these three modalities with right orientation and with care and sensitivity. The session ended with question answer session.</p>

Industry Visit to Mother Dairy

Date / Venue	28/07/2018 / Mother Dairy, Delhi
Coordinator	Prof. Vikas Gautam
Participants	PGDM students of 2018 – 20 batch
In Brief	<p>The industry coordinator explained the whole process of milk collection from the milk producer at village level after conducting necessary tests to ascertain the quality standards in terms of amount of fat, SNF and other nutrients. It employed 40 thousand people across India. It has all the departments such as; production, operations, finance, Human resources, quality control, Sales and Marketing. Mother Dairy provides numerous career opportunities to the different professional with required skill sets.</p> <p>In addition to selling milk, Mother Dairy ventured into other products also, which are as under: Cultured products like Ice creams, Paneer, Ghee and Mother Dairy through Safal is engaged in retailing of fresh fruits & vegetables. It sells frozen Peas, Frozen Mixed Vegetables, Frozen Sweet Corn, Frozen Jackfruit, Safal across India. Also, Safal forayed into various other categories namely Unpolished Pulses, Frozen Snacks, Tomato Puree & Honey etc. Mother Dairy also sells Cooking Oils with brand name of Dhara.</p> <p>The plant visit resulted into a rich learning experience and all the students appreciated the industry coordinator of Mother Dairy and also the NDIM for this practical learning.</p>

NDIM Faculty Prof Alok Bansal in DD News

Date / Venue	27/07/2018 / Delhi
Resource Person	Prof. Alok Bansal
In Brief	Mr. Bansal Participated in debate on 'political scenario in Pakistan after the elections' in DD News

Never Lose Positivity, Attitude gets influenced: guest Lecture

Date / Venue	31/07/2018 / Campus
Resource Person	Mr. Suresh Narayanan, Chairman & MD, Nestle India
Participants	PGDM students of 2018 -20 batch
In Brief	Mr. Narayanan shared the history, diversity, some hidden facts about his organization and rarely known information. He discussed the story of Maggie, downfall and how he helped in times of crisis by making the employees proud and creating employee loyalty. He explained the rebirth of Maggie and launch through Snapdeal.